



Rapid Security Ltd.

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INTRODUCTION TO RAPID SECURITY LIMITED, KENYA.

A SECURITY COMPANY INCORPORATED IN KENYA AND OFFERING MANNED GUARDING SERVICES, ELECTRIC FENCING SOLUTION, TECHNOLOGY BASED SECURITY SYSTEMS AND COVERT SURVEILLANCE SYSTEMS.

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Dear Madam/Sir,

COMPANY BACKGROUND

RAPID SECURITY LIMITED (RSL) is duly incorporated and registered under the companies Act, Laws of Kenya. As a limited company, it transacts business as laid down in the companies Act Chapter 486 laws of Kenya.

The company is fully authorized and licensed to conduct business in Kenya having started our operations in the year 2012 and we continue to grow our operations.

Currently we are well presented within the city of Nairobi, kiambu, kitengela and malili with a vision to spread even further to other towns.

The board of Directors is drawn from a wide field of experience in the service industry and with high qualifications in security, finance, accounting, engineering, human resource and administration.

The senior management consist of individuals with experience in the security industry. Managers who have worked in the leading and recognized security firms in senior positions over a number of years and well recognized. Further we have a team of qualified operational and training staff who can handle and deliver to the required standards

Vision, Mission and Core Values.

Vision: To be a leading professional security company in the provision of security services with integrity within Kenya and beyond.

Mission: To provide our customers with the best possible security services and advisory services driven by passion to solve operational and security issues promptly, efficiently and at a reasonable cost.

Core Values.

As an organization, we build our business on the following core values:

1. **The best Human Resource:** As one of the most important aspect of our operations we endeavor to hire, train and maintain well motivated personnel.
2. **Absolute Integrity:** We seek to deliver real value for money to our esteemed customers through open liaison and consultations.
3. **Solutions Provider:** We use proprietary processes and extensive experience to deliver expert solutions in all our service lines. This ensures improved management, safety, security, demonstrable risk and loss reduction.
4. **Innovation:** We seek to be a professional and progressive company in our quest to be proactive in the delivery of security solutions to our customers.
5. **Service with Passion:** We seek to passionately deliver services as our way of doing business.

PROJECT APPROACH TO MANAGEMENT

We take time to examine and analyze the issues to be addressed in considerable depth prior to any significant deployment of our personnel.

- ❖ Full presentation of mutual capabilities
- ❖ Overall evaluation of operational requirements
- ❖ Preparation and delivery of operational proposal
- ❖ Contractual arrangements put in place
- ❖ Engagement of Rapid security services
- ❖ Thorough project plan worked up and agreed
- ❖ Deployment of Rapid security guards
- ❖ Completion of project
- ❖ Withdrawal of guards upon expiry of contract

With Rapid security you have access:

- ❖ 24 hours cover in case of emergency
- ❖ In depth investigation and liaison with the police by our investigations officers in case of an incident.
- ❖ To our Directors, General Manager, Operations Manager, Branch Manager and other senior supervisors.
- ❖ Replacement/standby guard to be deployed in case the regular guard is sick or absent.
- ❖ Reliever guard to relieve the regular guard during off duties every week.



GUARD EQUIPMENT & UNIFORM

All Rapid Security guarding personnel are equipped with practical and durable uniforms and supporting kit as follows:-

1. 2 pairs of uniform
2. A lanyard/whistle
3. Pair of boots
4. Raincoat
5. Torch
6. Sweater



SERVICES CHARTER

Rapid security Ltd is one of the fast growing security firms in Kenya and our dedicated, close-knit staff pool is comprised of professional and experienced employee with most of them drawn from the private security backgrounds, supplemented with relevant customized security training per assignment.

Rapid security is specialized in personnel protection, property protection, safe journey management, event security, security consulting for individuals or businesses, and installation & maintenance of technology based systems (Alarms, hidden cameras, CCTV, access systems, fencing, locking systems). In all phases of collaboration, we focus closely on the clients' needs while paying special attention to the need for confidentiality.

Any task is thus individually planned and executed to optimize team work and safety in accordance with the specific situation and the actual circumstances.

We are driven by a passion to deliver the best security services and this progressively keeps us exploring the best practices in the sector to serve our customers better over time.

GUARDS SELECTION AND TRAINING

RSL strives to provide careful selected, trained, motivated and committed Security Officials who report for duty on time, who are sober, alert, neat in appearance and capable of responding to instructions.

Training and development, at all levels, are regarded as essential in the delivery of a quality service to customers, ensuring that personnel are competent and have the opportunity to advance in the company.

We carry out intensive security training to convert our recruits into professional security guards. The training syllabus covers the following subjects:

1. Practical security guards practice- General drills and discipline



2. Traffic and parking control
3. First Aid
4. Fire-fighting and control skills
5. Basics in terrorism and counterterrorism skills.
6. Patrols, surveillance and counter surveillance skills
7. Customer care in security perspective
8. Basic principles of law and investigation (scene of crime prevention)
9. Searching of personnel & vehicles etc.
10. Report writing, statement recording and note book (occurrence book) keeping.
11. Emergency procedures.

Further to the above general courses we train guards as per the specific assignment requirements and the clients' instructions and come up with the standing orders, procedures for the assignments.

At the end of the training, the guards have a proper understanding in their core security duties as below:

1. Protection/securing of life and property/assets
2. Maintenance of law and order
3. Prevention, deterrent and detection of crime
4. Enforcement of company's (clients) rules and regulations
5. Assisting in pre-emergency and post emergency situations.
6. Keeping and maintenance of relevant records i.e. visitor's goods received etc.

7. Maximum use of the available parking area and parking control.
8. Public relations and communication skills.
9. General searches on persons and vehicles etc

INSURANCE

The Company maintains a reasonable public liability/professional indemnity policy covering the customer against any potential loss or costs incurred as a result of any wilful negligence on the part of our employees. RSL is mindful of the fact that they are not an insurance Company but a security company that minimizes risks to its customers.

SUPERVISION OF GUARDS

We have well trained and dedicated supervisors on motorbikes who visit guards at the assignment and check that guards are well turned out, understand what they are supposed to do, they are proactive while on duty and that they follow the assignment instructions.

The visits are done daily for all sites within the city and all others far from the city they ensure they visit at least once in a week. Our management team visits the assignments regularly to check on the quality of our services and take corrective action whenever an issues is observed and also make general improvements.



PRICING SUMMARY

No.	Service	Rate in Ksh. Basic Guarding services	Rate in Ksh. Basic Guarding with additional specialized services. e.g. Receptionist	Rate in Ksh. Basic Guarding, specialized services and professional services. E.g. Stock controller	Rate in Ksh. Security Supervisors and Incharges	Rate in Ksh. Dog and Handler
1)	Monthly day/ Night guard - 12 hrs shift	25,000	32,000	38,000	40,000	48,000

Note:

- The prices quoted above are not inclusive of VAT
- The prices are negotiable in line with the scope of services.

Other Services

1. Price quotations for security systems will be done for clients after they advise on type of systems they would prefer to install and after a survey has been done.
2. For security fences, quotations for customers will be arrived at when our technical team has done a survey and arrived at the total distance of area to be covered, and also on the type and diameter of the fence selected plus other equipment or materials that may be required for the fence to operate effectively.
3. For other mentioned services, charges will be agreed upon discussion with the respective team involved.

OUR CUSTOMERS

Below list comprise some of our clients.

Client	Location	Contact Person
Samar Construction Ltd	Upeer Hill	Eng. Wambugu
Saracen Media Ltd	Lavington	Lenny Nganga
Shauri Moyo Baptist Church	Jogoo Road	Ps. Joshua
South C Flats	South C	Eng. Wambugu
St. Joseph Dispensary	Kangemi	SR. Esther Khagasi
St. Joseph the Worker Church	Kangemi	Father Pascal
Crystal Valuers	Mfangano Street	Mark Kibugi
Blessed Sacrament Catholic Church	Buruburu	Agatha Kibui
St. Joseph Primary	Waiyaki Way	Principal Kia

Hawk eye Villas	Lavington	Stephen
Apex Motor Mart	Doonholm	S. Kamau
Apex Plastics	Kitengela	Eng.Wambugu
Barma Traders Association	Jogoo Road	Peter Odero
Leinmach Investiments	Lavington	Madam Jane Chege
East End Plaza	Nairobi west	Karugu
East African Spectre	Mombasa Road	Caleb Radido
Farelane Supermarket	Kenyatta Market	Mrs Njuguna
Paperbags Limited	Industrial Area	Mr Prashit
Jatinder Bassan	Westlands	J S Bassan
Laxman Housing Corp	Loresho	Mr.Maside
Amex auto and hardware	Industrial area	Mr. Jay Shah
Maths Trading -East Africa	Mombasa Road	Ibrahim Chacko
Tiriki Investments	Juja/ Thika Road	Mr Mugo
Asami Limited	Ruaka	Sarah
Monica Apartments	Thika Road	Mr. Peter
National cement	Emali/ Oloitoktok	Mr Guru Raval
Kayshap Enterises	Wilson Airport	Mr Nanji
Range Chem -Phamaceuticals	Dagoretti	John Murigu

CONCLUSION

We hope this information will help you to arrive at a more informed decision, and offer us a chance to serve you in all your security needs.

Kindly contact the undersigned for any inquiries and further information.

Yours faithfully,

Daniel M. Kamau

General Manager

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